

Water Treatment Account Manager (Downstream Chemicals) Nanticoke, Ontario Canada

Location Toronto, Ontario, Canada

Water Treatment Account Manager (Downstream Chemicals)

Would you like to take ownership of our customers' needs to help them operate safely and efficiently?

Do you enjoy being part of a team providing vital services to ensure successful on-site customer operations?

Join our Downstream Chemical Team

Our Downstream Chemical Team uses technology consisting of chemistry, knowledge expertise, Intellectual Property, correct application methods and monitoring to improve the water and process treatment applications at refinery and industrial plants while providing value to our clients.

Partner with the best

As a Water Treatment Account Manager, you will be providing a vital service by implementing, monitoring, and evaluating chemical delivery systems. You will take ownership of account applications at the customer site and ensure they have the service needed to operate in a safe and compliant manner while supporting our customer's needs.

As a Water Treatment Account Manager, you will be responsible for:

- Working in a safe and deliberate manner, ensuring HSE compliance, including safe, reliable chemical transfers
- Following Sales and Service Standards at key customer accounts to ensure compliance
- Collaborating as a team member to drive technical sales and innovative solutions
- Managing activities and small projects for assigned accounts to ensure successful delivery to customer
- Developing technical documents to present to customers, executive leadership, and team for review
- Analyzing, monitoring, and assessing chemical injection systems to ensure customer quality

Fuel your passion

To be successful in this role you will:

- Have a Bachelor's Degree with 3 years of relevant experience
- Have water treatment experience (refining, petrochemical, or industrial)
- Show good understanding of water chemical treatment and sales process
- Demonstrate mechanical aptitude and troubleshooting skills
- Have experience working in a laboratory setting
- Show comprehensive understanding of customer requirements and market conditions for the refining and water treatment industry
- Display excellent verbal and written communications skills

As part of our commitment to the health & safety of our employees, customers and the communities in which we operate, this role requires full vaccination for COVID-19 prior to beginning work.

Work in a way that works for you

We recognize that everyone is different and that the way in which people want to work and deliver at their best is different for everyone too. In this role, we can offer the following flexible working patterns:

This role is working with our customer on-site. When onsite, you will have the flexibility to work in line with customer working patterns.

Working with us

Our people are at the heart of what we do at Baker Hughes. We know we are better when all of our people are developed, engaged and able to bring their whole authentic selves to work. We invest in the health and well-being of our workforce, train and reward talent and develop leaders at all levels to bring out the best in each other.

Working for you

Our inventions have revolutionized energy for over a century. But to keep going forward tomorrow, we know we have to push the boundaries today. We prioritize rewarding those who embrace change with a

package that reflects how much we value their input. Join us, and you can expect:

- Contemporary work-life balance policies and wellbeing activities
- Comprehensive private medical care options
- Safety net of life insurance and disability programs
- Tailored financial programs
- Additional elected or voluntary benefits

About Us

With operations in over 120 countries, we provide better solutions for our customers and richer opportunities for our people. As a leading partner to the energy industry, we're committed to achieving net-zero carbon emissions by 2050 and we're always looking for the right people to help us get there. People who are as passionate as we are about making energy safer, cleaner and more efficient.

Join Us

Are you seeking an opportunity to make a real difference in a company with a global reach and exciting services and clients? Come join us and grow with a team of people who will energize and inspire you!

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Join Us:

Are you seeking an opportunity to make a real difference in a company that values innovation and progress? Join us and become part of a team of people who will challenge and inspire you! Let's come together and take energy forward.

Baker Hughes Company is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law.